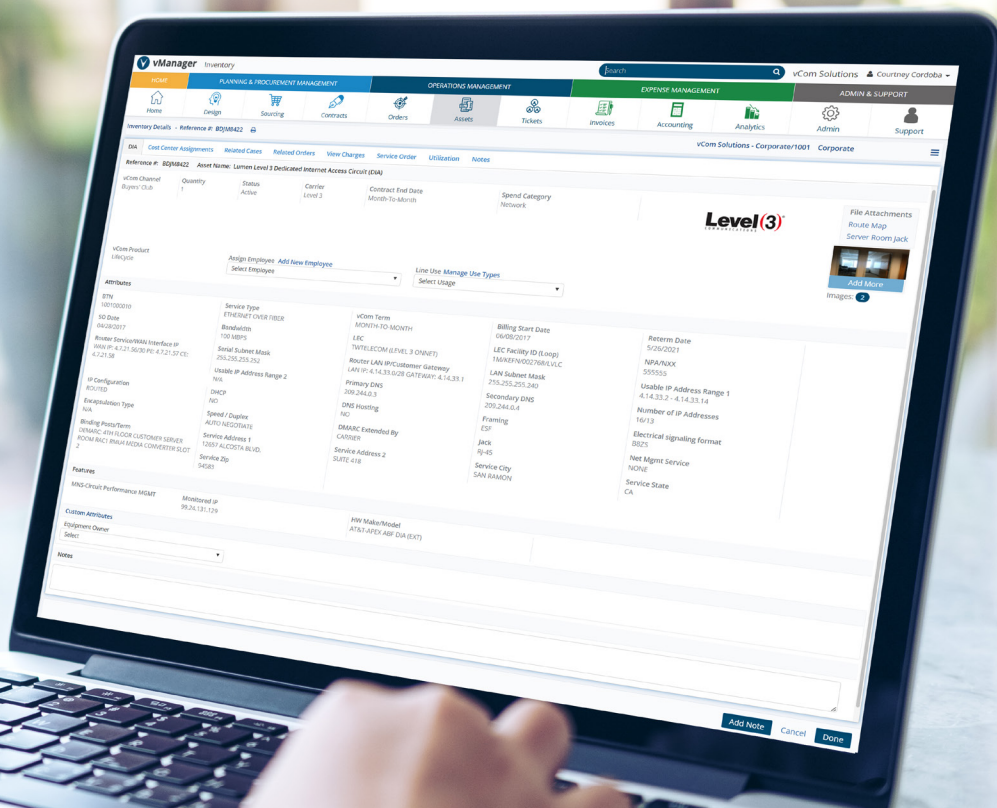# Network Lifecycle Management (NLM)

Streamline network lifecycle management with one unified platform and managed services

for only $50 a circuit per month

A strong network infrastructure is the backbone of any successful business. However, with cybersecurity concerns, outdated legacy infrastructure, staff turnover, advanced technologies, and a growing vendor landscape, it's more challenging than ever to keep watch over circuits.

Feel confident and in control with vCom Network Lifecycle Management that spans every process, from source to pay on one centralized platform. Our team of network experts can help you build, fix, and support your network infrastructure, including private data services, POTS, SIP, dedicated internet, and broadband, whether you have five locations or 500.

FEATURES

PLANNING AND PROCUREMENT

- Network Infrastructure Audit and Vendor Scorecard
- Request for Proposal (RFP) Development
- ROI Tool
- Vendor Agnostic Marketplace
- Proposal and Quote Management
- Custom Pricing Catalog
- Negotiation Advisory

OPERATIONS MANAGEMENT

- Moves, Adds, Changes, Disconnects (MACD) Order and Project Management
- All-in-one Network Asset Database
- Vendor Ticketing Portal and Ticket Resolution
- Proactive Network Operations Center (NOC) Monitoring
- Utilization and Traffic Monitoring = Circuit Performance Management

EXPENSE MANAGEMENT

- Invoice Database and Language Standardization
- Automated Invoice Approval Workflow
- Managed Pay
- Automated General Ledger (GL) Coding and Cost Center Allocations
- Batched Accounts Payable (AP) Posting Files
- Robust Reporting
- Circuit Cost Optimization

BENEFITS

End-to-End Continuity

With everything centralized from source to pay, ensure uninterrupted network operations and seamless business continuity, safeguarding against disruptions.

Increased Efficiency

Streamline network lifecycle management processes, reducing complexity and saving time and resources.

Greater Visibility

Gain insights into your network infrastructure for better decision-making and optimization.

Circuit Cost Optimization

Benchmark and drive out unnecessary circuit costs, ensuring optimal resource allocation.

Personnel Relief

Alleviate IT team resource burden with a dedicated team to do the heavy lifting with network management.

Alignment Across IT and Finance

Foster transparency and collaboration between IT and finance departments, leading to better alignment.

Supported Infrastructure

- Private Data Services
- Plain Old Telephone Service (POTS) and POTS Replacement Services
- Session Initiation Protocol (SIP)
- Dedicated Internet
- Broadband

vCom

Customer Success Story

Monterey Mushrooms struggled with decentralized telecom management and soaring costs before partnering with vCom.

With no oversight, the company faced a perplexing $700,000 annual telecom expense and wrestled with over 150 monthly invoices. However, upon implementing vManager in 2006, Monterey gained centralized visibility and control over expenses, leading to proactive cost management and significant savings.

As the collaboration deepened, vCom took over data services management, orchestrating the design and migration to an upgraded MPLS network. This transition, facilitated by vCom's expertise, freed Monterey's IT team for core operations. The utilization of vManager across locations kept telecom expenses flat despite company growth, while also improving efficiency for IT and accounting teams through streamlined processes and automated billing integration.

> "Because we have the right management tools, we've been able to streamline our telecom environment (e.g., seeing and removing unused lines) to keep our costs flat, despite providing increased speed and volume for our users."
>
> **– MICHAEL MATELLI, DIRECTOR OF INFORMATION SERVICES, MONTEREY MUSHROOMS**